

About us

The Lutz organization's primary focus is on real estate acquisition and related activities, since the company does not engage in third-party property management, leasing or brokerage. This disciplined approach and nimble structure positions the company to quickly recognize and respond to opportunities. Lutz's ability to efficiently conduct the due diligence and approval process consistently results in deals that are closed quickly.

A comprehensive due diligence process enables Lutz to rapidly confirm the potential performance of a property. The system includes a complete third-party team analysis of the property's physical structure, systems, environmental status, and projected financial performance using ARGUS and other advanced modeling tools. Lutz's due diligence also includes an evaluation of the local market, including competitive properties and relevant economic and demographic information. A senior Lutz Real Estate Investments officer oversees the entire process to assure a timely close.

